



# Electric Vehicle Transportation Center

## Implications of Electric Vehicles on Gasoline Tax Revenues

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# Implications of Electric Vehicles on Gasoline Tax Revenues

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## I. Summary

This report summarizes the results of research conducted to determine if current and near future EV sales will have an impact on gasoline (gas) tax revenues as part of the Federal Highway Trust Fund (HTF). Gasoline taxes account for \$31.1 billion or about 87% of the HTF. The project results were accomplished through a review of existing industry and government reports that detail fuel tax revenues and through analysis of EV sales from 2010 to 2015.

Results for electric vehicle (EV) market penetration have shown increasing sales, but EVs have resulted in very little impact on gas tax revenues. As of August 2015, the lost gas tax revenue from EV sales of 365,000 vehicles is shown to be \$71.9 million or a loss of 0.23%. Current assessment is that in 15 to 25 years EVs could make an impact on revenue. Policies and programs that aim to increase revenue streams for highway funding as a result of EVs are under discussion in some states. Options being considered are fee based travel, increased direct taxes and surcharges on vehicle purchases.

The report also examines the implications and needs in HTF funding. According to numerous references, the HTF has experienced a continuing shortfall that is attributed to three major factors; more fuel efficient internal combustion engine (ICE) vehicles, the fact that federal gas rates has not risen since 1993 and the increased cost in highway construction and repairs.

In recent breaking news, the U.S. Congress has passed a \$305 billion, five year, transportation bill that funds the nation's highways and other infrastructure. This long-term bill is called the FAST Act (Fixing America's Surface Transportation). The legislation does not raise the gas tax of \$0.184/gallon, but relies on short-term financing measures.

For the future, if the gas tax is to remain the major source of highway funding, then both federal and state level policy officials most likely will need to create and implement transportation revenue generation strategies that may not rely entirely on the gasoline tax. The report covers some of the revenue generation options in place and under consideration as well as the pros and cons of each.

## II. Highway Trust Fund Overview

### 1. The Federal Highway Trust Fund

The Highway Trust Fund (HTF) collects and distributes money dedicated to the nation's highway and transit projects. It is funded primarily by the federal and state taxes on gasoline and diesel fuel, which are \$0.184 and \$0.243 per gallon, respectively.<sup>1</sup>

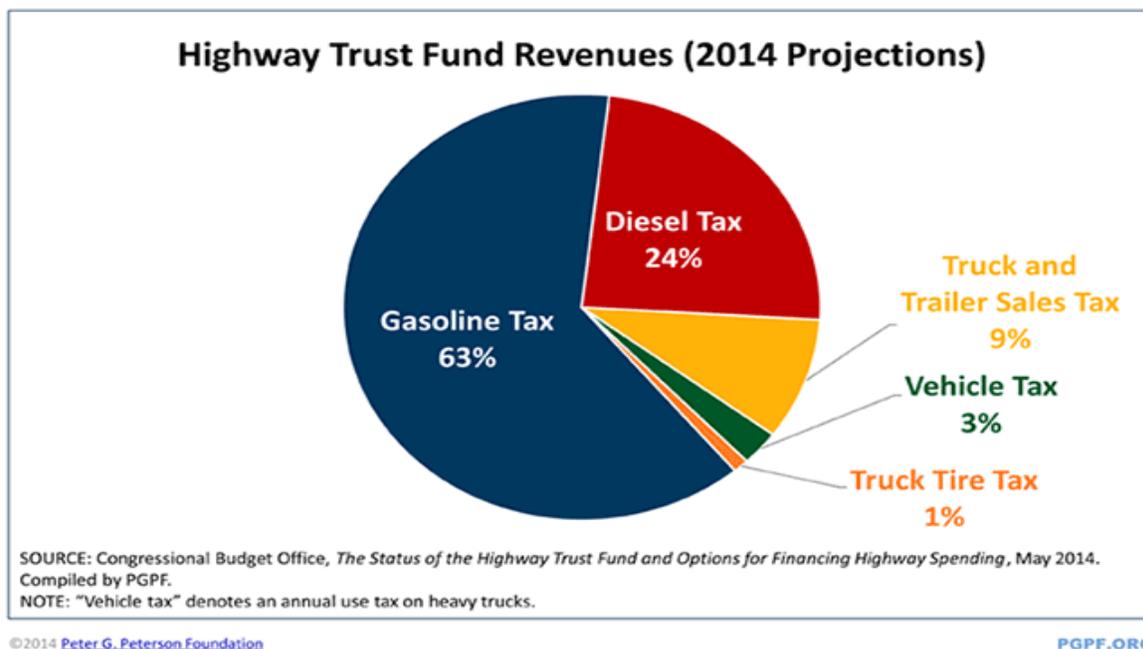


Figure 1- Highway Trust Fund Revenue Projections

As illustrated in Figure 1, the fund is made up of various taxes but relies primarily on both federal and state taxes on motor fuel for about 87% of its revenue. The Highway Trust Fund numbers are a total of \$35.7 billion for federal fiscal year 2015 (October 1, 2014 to September 30, 2015).<sup>2</sup> Thus, the gas tax portion of the Trust fund is \$31.1 billion.

The federal rate has remained the same since 1993 which has led to a decrease in the purchasing power of the revenue over time — \$0.184 buys only 60% today than it did in 1993<sup>3</sup>. Additionally, states are seeing a higher demand for roadway improvements and ever increasing annual construction spending<sup>4,5</sup>. This coupled with increased construction costs have led to a large demand for funding which is burdening an already depleted highway trust fund. In addition to this, higher fuel efficiencies and a recent trend of U.S. drivers driving less miles per year have resulted in decreased fuel use and thus less taxes to cover highway funding.<sup>6,7</sup>

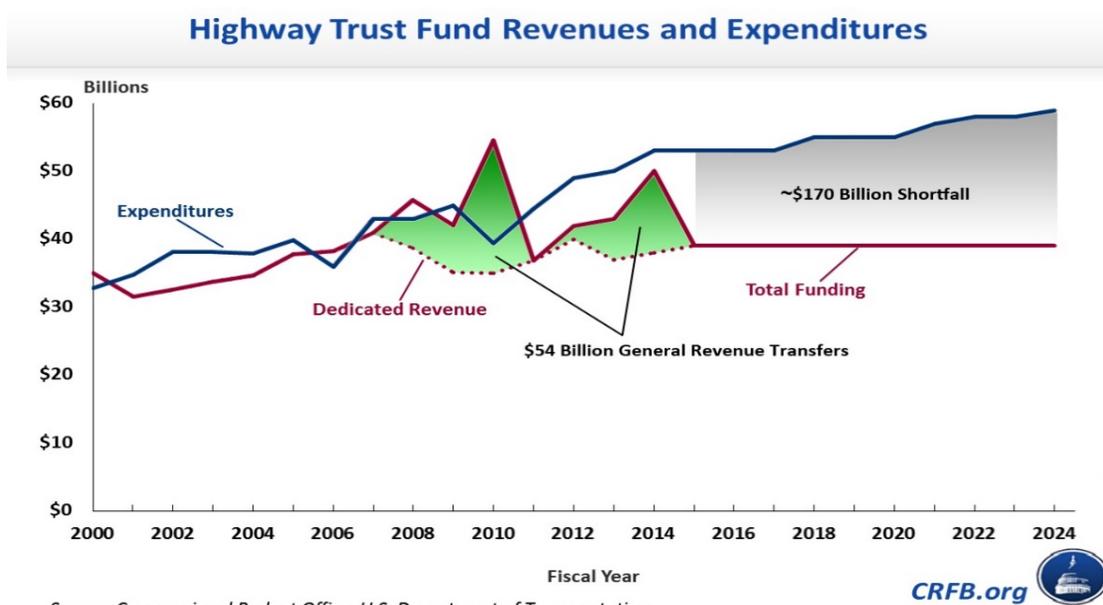
In recent breaking news, the U.S. Congress has passed a \$305 billion, five year, transportation bill that funds the nation's highways and other infrastructure. This long-term bill is called the FAST Act (Fixing America's Surface Transportation) and was

signed by President Obama on December 4, 2015. The legislation does not raise the gas tax of \$0.184/gallon, but relies on short-term financing measures such as use of private collection agencies to recoup certain outstanding taxes, the sale of 66 million barrels of oil from the Strategic Petroleum Reserve, cuts in annual dividend payments from the Federal Reserve and the use of dollars from the Federal reserve rainy-day fund. The Congressional action will temporarily fix the federal part of the Trust Fund, but the long-term stability of the federal funding is still not completely addressed.

## 2. Future Highway Funding Implications

The US DOT publishes an objective appraisal of the physical conditions, operational performance, and financing mechanisms of highways, bridges, and transit systems based on both their current state and under future investment scenarios. In the most recent Conditions and Performance (C&P) Report, DOT estimates the U.S. needs \$85 to \$177 billion annually which is well above current trust fund revenues.<sup>8</sup>

The Congressional Budget Office (CBO) has also examined the implications of long-term Highway Trust Fund revenues. The CBO projections show that the cost of a six-year transportation bill at current funding levels plus inflation would require approximately \$85 billion in additional revenues to be transferred into the fund. Figure 2 below shows a CBO history and future predictions of trust fund revenues and expenditures along with the expected cash flow shortfalls through 2024.<sup>9</sup>



Source: Congressional Budget Office, U.S. Department of Transportation

Figure 2- Highway Trust Fund Revenues & Expenditures

This projected shortfall in highway funding has led to many states curtailing their long term transportation projects and, as a result, there is cause for uncertainty in the continuation of road repair projects and future roadway improvements. Other implications can be considered as both economic and social. The American Road and Transportation Builders Association (ARTBA) reported that in 2014, nine states

retracted of delayed projects totaling \$366 million due to the uncertainty of federal funding.<sup>10</sup>

Additionally, a White House report prepared by the National Economic Council reported that inadequate infrastructure results in “American businesses pay \$27 billion a year in extra freight transportation costs, increasing shipping delays and raising prices on everyday products.<sup>11</sup> The report also stated that there were more than 33,000 traffic fatalities last year alone and roadway conditions are a significant factor in approximately one-third of traffic fatalities.

Social implications to inadequate or poor highway infrastructure include job creation in the highway workforce. The Center for American Progress reported that for every \$1 billion invested in infrastructure, the nation creates between 10,000 and 15,000 jobs.<sup>12</sup>

### 3. State Funding and Measures to Increase Funds

Figure 3 shows the various state tax rates which comprise the balance of the gas tax funding.<sup>13</sup> It is noted that on the average, states collect \$0.31/gallon as compared to the federal rate of \$0.184/gallon. The highest state rates are shown by the dark colors.

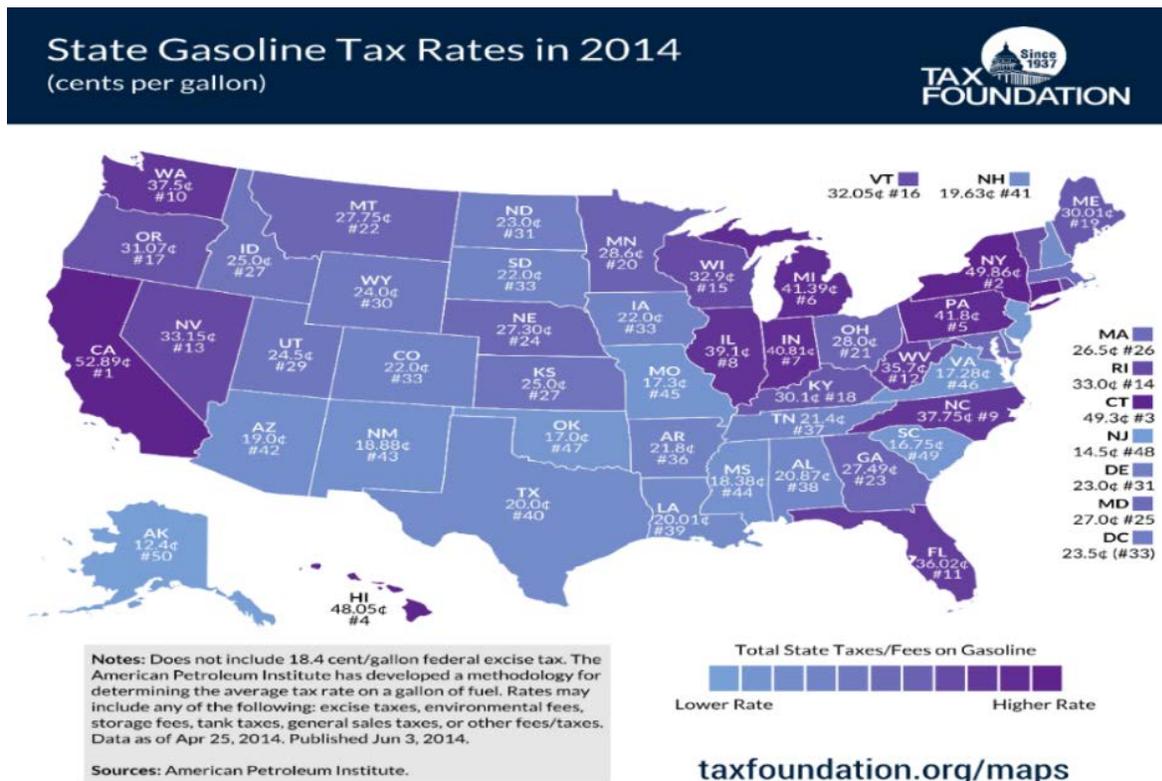


Figure 3- State Gasoline Tax Rates

As a direct result of the shortfalls in funding, a number of states have begun enacting legislation to raise transportation revenues through such measures as additional taxes on car registration, roadway bonds, increased toll roads and additional state taxes on fuels and other commodities. Most recently, as depicted in Figure 4 below, drivers in Idaho, Georgia, Maryland, Rhode Island, Nebraska and Vermont will be charged more at the pump as a result of laws taking effect at the start of the states' new fiscal year.<sup>14</sup>

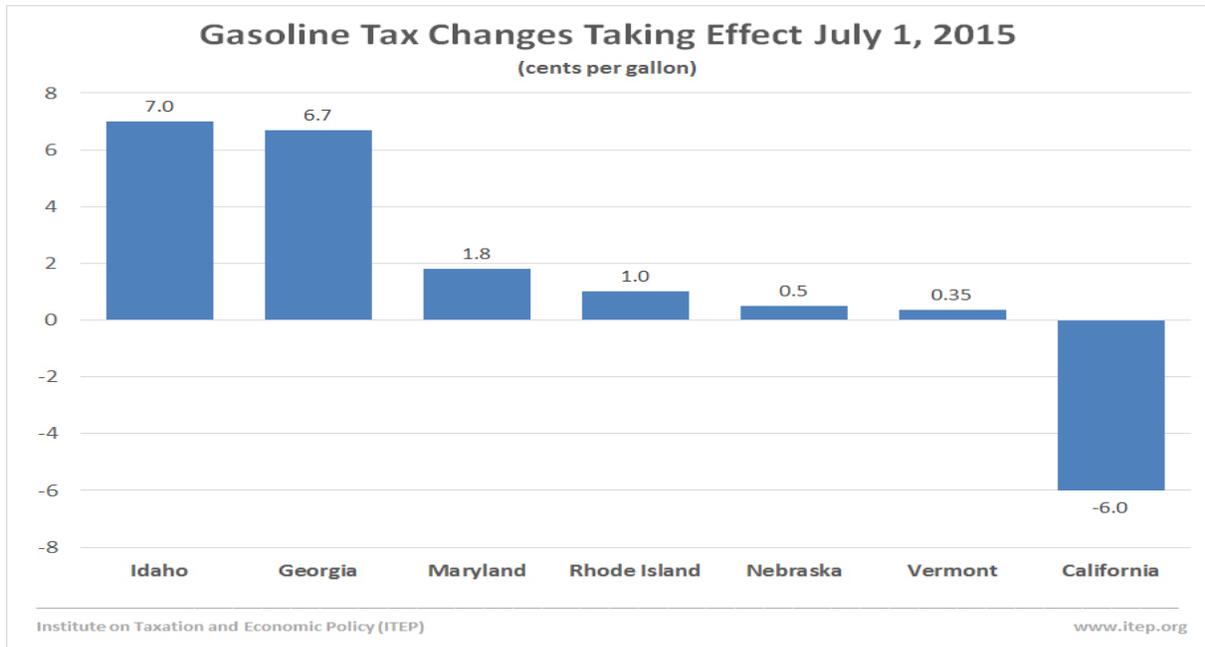


Figure 4 – State Gasoline Tax Changes

Also as shown in Figure 4, the gasoline tax rate will fall by \$0.06 in California as a result of old laws linking its gas tax rates to gas prices (a unique quirk in California’s law will cause the diesel tax to rise by \$0.02). California still has one of the highest tax rates in the country.

Other state options include replacing or adding to the gas tax a vehicle miles traveled (VMT) tax that accounts for the type and weight of a vehicle and the location and time of its use (Oregon, California, Minnesota, Nevada) or requiring additional highway usage tolls. The VMT tax would provide strong incentives for efficient use of highways and would be better aligned with the costs imposed by users. Research shows the implementation of a VMT system offers significant potential benefits such as:<sup>15</sup>

- Fairness--all drivers pay for the true use and therefore the actual benefits derived from the use of the highway system.
- Stability of revenue--as gas prices increase there is a corresponding increase in the use of more fuel efficient cars and trucks, hybrids, and even electric vehicles. Less fuel is used resulting in lower gas tax collection even though the mileage travelled remains relatively constant. With a VMT system revenue remains relatively constant.

- Flexibility--additional factors such as time of day, congestion, and vehicle weight into the fees charged to road users.
- Higher revenue yield possible--value-added options, improved roads, and a direct correlation between benefit received and fee incurred will make the public more willing to accept higher user fees.

On the negative side, the cost to implement the YTM tax could be large due to factors such as installation of black boxes, tracking and recording mileage, and the overhead required to enforce and collect fees. The VMT concept also raises possible fairness issues of a greater burden imposed on low-income and rural users.

As of now, Oregon is the first state to pass legislation that will allow a VMT tax to be administered instead of a gas tax. The tax is in the final testing phase and is being administered to a small select group of vehicle owners in Oregon.<sup>16</sup> The program has been in a “test phase” in order to address issues such as vehicle tracking administrative cost and privacy when reporting miles driven. It is a voluntary demonstration program involving 5,000 vehicle owners who would have been charged 1.5 cents per mile road usage charge for travel on public roads. The data is under evaluation.

### III. Electric Vehicle’s Impact on Highway Funding

#### 1. EV Sales

As depicted in Figure 5, Electric Vehicle (EV) sales have increased significantly over the past five years.

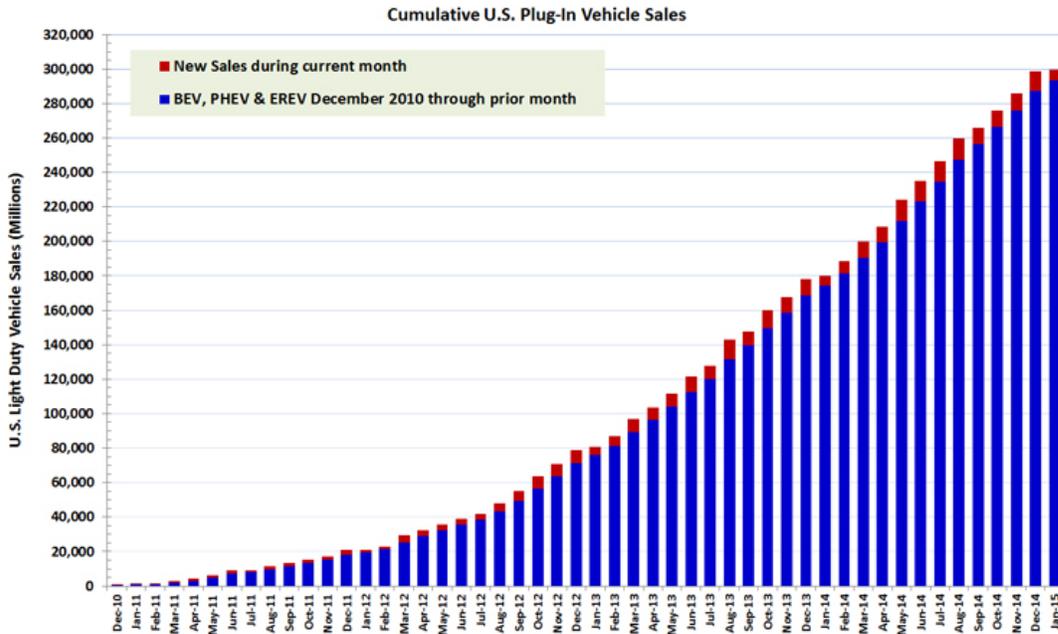


Figure 5 - EV Sales Trend

According to research from [InsideEVs.com](http://InsideEVs.com), approximately 123,049 electric vehicles and plug-in electric vehicles were sold in the United States in 2014, a 23% jump from 2013 and a 128% jump from 2012.<sup>17</sup> Of course, despite the increase, electric and plug-in electric vehicles still represent a small portion of the US auto market. With total vehicle sales for 2014 coming in at around 16.5 million, EVs made up less than 1% of total sales. Sales through October 2015 are reported to be 92,347 which is a slight decrease from 2014 sales. Additionally, EV sales forecasting by Navigant predicts a compound annual growth rate as high as 20.9%, with moderate estimates closer to 16%.<sup>18</sup>

In order to calculate the effect of EVs on the gas tax, information on taxes paid by ICE drivers is used as the basis for the calculations. As depicted in Table 1 and using information from the Federal and State Gasoline Tax rates and the US DOT and DOE, the average ICE driver pays approximately \$245 per year in gas taxes.<sup>19</sup> This is derived from annual average miles driven of approximately 12,000 miles per year and an average gas mileage of 24 miles/gallon, giving an average yearly usage of 500 gallons of gasoline. See Table 1.

*Table 1 -Average Per Car Gas Tax Charge*

<b>Average Per Car Gas Tax Charge</b>	
<b>Average State Tax</b>	<b>\$0.31</b>
<b>Federal Tax</b>	<b>\$0.18</b>
<b>Average Total Tax to Support Federal Highways</b>	<b>\$0.49</b>
<b>* Average Gallons Used per Car (12,000/24)</b>	<b>500</b>
<b>*Average Cost of Tax per Car (500 x \$.49)</b>	<b>\$245</b>

*\*DOT/DOE reported 24 MPG for 2014 Average and Average miles driven per year of 12,000*

Using the gas tax per vehicle value of \$245 as the average an EV would pay, then the revenue lost by EVs (all electric and plug-in's) may be calculated. The calculation assumes that the split between all electric and plug-in electric is 51-49 and the plug-in uses electricity for 60% of the vehicle miles traveled. The calculated revenue lost for 365,000 EVs is \$71.9 million/year. The results are shown in Table 2.

Table 2- Estimated Tax Revenue Lost From EV Sales

<b>Tax Revenue Lost From EV Sales in the US (Through 8/15)</b>	
<b>Average Gas Tax paid per Car</b>	<b>\$245</b>
<b>Cumulative Total of EV's in the US</b>	<b>365,000</b>
<b>Average Gas Tax Revenue Lost from EV Sales</b>	<b>\$71.9 Million</b>
<b>*Total Net Gas Tax Receipts</b>	<b>\$31.1 Billion</b>
<b>**Percentage Tax Revenue Lost from EV's</b>	<b>0.23%</b>

\*Net gas tax receipts reported from October 2014 through September 2015<sup>1</sup>

\*\*Lost revenue percentage calculation based upon the gasoline/diesel makeup of 87% of total tax receipts (see Figure 1)

## 2. EV Tax Measures to Support Highway Funding

The low value of lost EV revenue has not caused the states to be concerned, but many have taken notice of the increase in EV sales. Thus, some states have already taken, or are considering, measures to determine the best options for collection of revenue from EV's to offset the loss of revenue from gas taxes.

There are select West Coast markets that may be impacted by the loss in tax revenues as a result of EVs. The governments in California, Oregon, Washington, and Hawaii have each enacted policies to aggressively encourage the adoption of electric vehicles. These states most likely will experience the gas tax loss earlier and may see roadway funding impacts at a different level than other states not impacted by EV market shares.

From the National Conference of State Legislatures, many states are adopting or considering measures to add revenues as a result of EV market increases.<sup>20</sup> For example, Washington State has begun charging EV owners a \$100 annual fee to supplement roadway funding that is traditionally obtained through the state's gas tax. Their current gas tax is set at \$0.375/gallon and is the largest source of transportation revenue. At \$0.375/gallon for a vehicle owner who drives an average of 12,000 miles with a fuel economy of 23–25 MPG, the total expected tax to be paid annually would be equal to \$180–\$200 or about twice the EV fee. The \$100 annual fee was enacted by Washington State House Bill 2660, which went into effect February 1, 2013. It is important to note that this charge applies only to those with fully electric vehicles. Those with hybrid EVs, who use gasoline partially, are not subject to this fee.

In Oregon, a state law has been passed that requires both hybrid and fully electric vehicles to pay a four-year or two-year registration fee of \$172 or \$86 respectively. A summary of EV specific actions being conducted by the various state governments is presented in Table 3 below.

Table 3 – Electric Vehicle State Specific Policies to Increase Tax Base

<b>EV State Specific Policies to Increase Tax Base</b>		
<b>State</b>	<b>EV Specific Measures</b>	<b>Tax Revenue Expected</b>
<b>California</b>	<b>VMT</b>	<b>Under review</b>
<b>Oregon</b>	<b>Mileage Based Fee</b>	<b>Pilot Program</b>
<b>Washington</b>	<b>Registration Fee \$100</b>	<b>\$128 K</b>
<b>North Carolina</b>	<b>Annual Fee \$100</b>	<b>Est \$1.5 M</b>
<b>Georgia</b>	<b>Registration Fee \$200</b>	<b>No data available</b>
<b>New Jersey</b>	<b>Annual Fee \$50</b>	<b>No data available</b>
<b>Wisconsin</b>	<b>Annual Fee \$50</b>	<b>Est \$4 M</b>
<b>Indiana</b>	<b>Annual Fee \$100</b>	<b>Proposed fee</b>
<b>Michigan</b>	<b>Annual Fee \$100</b>	<b>Proposed fee</b>
<b>Colorado</b>	<b>Annual Fee \$50</b>	<b>No data available</b>
<b>Virginia</b>	<b>Registration Fee \$114 Annual Fee</b>	<b>No data available</b>
<b>Nebraska</b>	<b>Annual Fee \$75</b>	<b>No data available</b>

### 3. EV Sales Implications on Gas Tax

The project also examined EV sales projections from a number of resources and looked at the implications on gas tax revenues for periods out to 2050. A recent University of Texas (at Austin) report examined three academic studies to predict EV sales projections: the Center for Entrepreneurship and Technology, UC Berkeley Study; the Massachusetts Institute of Technology Study; and, the National Academies Study.<sup>21, 22</sup> Combining these studies produced a scenario that shows EV's were estimated to be 20% of light vehicle sales in 2020, 47% of sales in 2030, and 63% of sales in 2050. The study suggests that EVs will eventually impact fuel tax funding sometime within the next 20-30 years. Impacts from seven EV market scenarios were estimated for years 2011 through 2050 and their resulting future light-vehicle fleet mixes were used to develop expected outcomes in market penetration and market impacts of EVs. The results of the study are summarized in Table 4 below.

Table 4- University of Texas at Austin Study Results Years 2030-2050

<b>University of Texas Study Results</b>		
	<b>2030</b>	<b>2050</b>
<b>Expected EV % of Sales</b>	<b>47%</b>	<b>63%</b>
<b>Expected Fuel Revenue (\$billions)*</b>	<b>13.1 - 22.9</b>	<b>14.7-29.7</b>
<b>Funds Lost due to EV market share*</b>	<b>18 - 56%</b>	<b>20-56%</b>
<b>Cumulative Revenue (\$billions)*</b>	<b>312-422</b>	<b>600-949</b>
<b>Cumulative Loss (\$billions)*</b>	<b>5.4-100.7</b>	<b>30.2-350</b>
<b>Cumulative Loss Ratio*</b>	<b>5-27%</b>	<b>12-42%</b>

*\*Includes both fuel advancement and non-advancement of ICE's*

Other studies have also concluded that given the current market, the 2030 and beyond time period will most likely see a large EV market penetration. It is important to note that the rate at which revenue declines depends on many factors, such as the rate of fuel economy gains, timing of fuel economy gains, VMT, and total vehicle fleet size. The relationship among these factors is complex and continued investigation is warranted to better understand vehicle fleet mix, fuel economy, and fuel tax revenue. An equitable tax solution that accounts for EV's needs to be devised in order to keep pace with highway funding needs.

#### **IV. Conclusions**

This report has examined gas tax revenues and implications of projected shortfalls as a part of the U.S. Highway Trust Fund. The current gas tax revenue shortfall is shown to be related to better fuel economies in ICEs, the unchanged federal gas tax amount and the higher costs of highway and infrastructure improvements. Also with federal fuel standards set to rise more than 40% by 2020 the revenue from the gas tax will continue to decline.

The U.S. Congress has passed a \$305 billion, five year, transportation bill that funds the nation's highways and other infrastructure. This long-term bill is called the FAST Act (Fixing America's Surface Transportation) and will temporarily fix the federal part of the Trust Fund. The long-term stability of the federal funding is still not completely addressed. If the gas tax is to remain the primary source of future highway funding, then federal and state officials need to create and implement transportation revenue generation strategies that will meet the funding needs. Suggested solutions are to tie actual roadway use to the amount of taxes paid by a driver in the form of a value added tax or VMT.

With regard to the effect of EVs, results of current studies and trends in sales suggest that EV's, now and in the near future, will have a small impact on gas tax revenues. As of August 2015, the lost revenue from a total of 365,000 EVs on the U.S. roads was calculated to be \$71.9 million per year. This amount compares to total gas tax revenues of \$31.1 billion or is a loss of 0.23%. Results from a University of Texas study on EV market share suggest that over 50% of gas tax funds may be lost by 2050. It is important to note that the rate at which revenue declines depends on many factors, such as the rate of fuel economy gains, timing of fuel economy gains, VMT, and total vehicle fleet size. The relationship among these factors is complex and continued investigation is warranted to better understand vehicle fleet mix, fuel economy, and fuel tax revenue.

Finally, there are a number of states that are investigating and/or implementing revenue generating alternatives in order to not only increase funding for highway improvements and to also prepare for an increase in EV market penetration. EV options include fee based travel, increased direct taxes and surcharges on vehicle purchases.

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